

Business Plan

How much money do you want to earn? \$ _____

How many transactions in total will you close? _____

What tasks will you perform to obtain leads?

How many transactions will you close?

1.

1.

2.

2.

3.

3.

4.

4.

Keys to Success:

- Consistency
- Schedule
- Prospect
- Good Work Habits
- Time Management
- No Procrastination

Four Simple Steps:

- Prospecting turns into
- Leads, which turns into
- Appointments, which turns into
- MONEY!